



Pricing in SAP S/4HANA Sales

Code:	S4620-v012
Length:	3 days
URL:	View Online

Skills Gained

- This course will prepare you to:
 - Set up functions for pricing in SAP S/4HANA Sales
 - Make relevant customizing settings for pricing in SAP S/4HANA Sales

Who Can Benefit

- Application Consultant
- Business Process Owner / Team Lead / Power User

Prerequisites

- Essential:
 - S4600
- Recommended:
 - S4605 or knowledge of sales document configuration in SAP

Course Details

Course Content

- Condition technique in Pricing
 - Introducing Pricing
 - Introducing Condition Technique
- Pricing Configuration
 - Configuring Pricing
- Condition Records

- Working with Pricing Reports
- Maintaining Condition Records
- Working with Condition Records
- Special Functions
 - Applying Special Pricing Functions like exclusion or group condition
- Condition Types
 - Using Special Condition Types
 - Using Statistical Condition Types
 - Analyzing the Determination of Tax Condition Types
- Workshop: Troubleshooting Exercise
- Overview Pricing Agreements
- Introduction to Condition Contract Settlement Management in SAP S/4HANA Sales

Notes

- Sales price determination through preliminary costing as part of make- to-order production is dealt with in the course S4F25 (Cost Object Controlling)
- Pricing for variant configuration is not covered in the S4620 course, a specific course for this topic is in discussion (S4105 "Variant Configuration")

Course based on software release

- SAP S/4HANA 1809
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